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#### **PROACTIVITY**

#### **Definition:**

Proactivity is a human attitude based on foreseeing, taking action in advance, and bringing about changes in the environment aimed at minimizing the impact of unforeseen difficulties.

#### **Attributes of Proactivity:**

### 1. Search for opportunities to initiate change.

Proactive individuals take actions that lead to changes, and if they lack such resources, they attempt to alter the situation to achieve the desired goal.

## 2. Set change-oriented goals.

Proactive individuals do not settle for fulfilling challenging tasks but focus more on changes that affect the perspective of others. More engagement is demonstrated not by the amount of work but by the quality (beyond clichés, definitions, commandments, and prohibitions).

#### 3. Anticipate problems and take precautions.

Proactive individuals analyze their own successes, assess the actions taken and their impact, estimate the possibility of a threat, and simultaneously try to ward off that threat, including by modeling the actions of others.

### 4. Perform different tasks or perform tasks differently than before.

When proactive individuals seek conditions for achieving their goals, they do not pay attention to the limits of tradition but arrange new behavioral patterns. Their behavior is evaluated by others as something creative, innovative, and original, encompassing





participation, voluntary and selfless commitment, proposing ideas, initiating activities, and their intensive implementation.

# 5. Embrace a mindset of intense activity.

Proactive individuals stand out by constantly trying new things, even with regard to risk and responsibility. The search for new solutions does not end with a concept, an idea, or the emergence of resistance.

## 6. Perseverance with unchanging plans.

Proactive individuals do not act blindly; they are not fixated on one way to achieve the goal. They are capable of changing their actions if they realize they are failing or if circumstances require it. At the same time, they persistently pursue their goals.

# 7. Achieve goals and demonstrate real accomplishments.

Proactive individuals dynamically initiate changes and demonstrate their active attitude towards others, other processes, or organizations.



